

Real Estate Loan Workouts, Foreclosures, Short Sales & Deficiency Judgments

WEBINAR OR ON-DEMAND WEB LINK
(LINK INCLUDES FREE CD ROM)

Tuesday, March 27, 2012

12 - 1:30 pm PT
1 - 2:30 pm MT
2 - 3:30 pm CT
3 - 4:30 pm ET

Residential and commercial real estate loan problems continue to plague community banks. There are several alternatives to consider when dealing with troubled real estate loans, including a workout, deed in lieu, short sale, foreclosure, deficiency judgment, and receivership. Making a mistake could cause legal damages to the bank that far exceed the amount of the loan. This webinar will explain all aspects – and risks – of each alternative. It will cover the proper steps in a workout, deed in lieu, short sale, foreclosure, deficiency judgment, and receivership, so you can properly evaluate which is best in a particular situation.

Continuing Education: Attendance verification for CE credits provided upon request.



HIGHLIGHTS

- Evaluating the alternatives – workout, deed in lieu, short sale, foreclosure, deficiency judgment, and receivership
- Proper steps to take in each process
- Protecting your bank from potential liability
- Understanding the distinction between deficiency judgments and debt cancellation
- When your bank is required to issue IRS Form 1099-A and 1099-C

WHO SHOULD ATTEND?

This informative session is designed for those involved in the real estate loan and collection process, such as loan officers, workout officers, loan operations personnel, collectors, attorneys, compliance officers, and managers.

MEET THE PRESENTER

**Elizabeth Fast, JD & CPA,
Bankers Choice**



[CLICK HERE TO LEARN MORE ABOUT YOUR REGISTRATION OPTIONS](#)

Register Now!

To view prices please return to the webinar listing page.

Community Bankers Association of Oklahoma REGISTRATION FORM

| Date of Seminar | Name of Seminar | Live Webinar \$230 | On-Demand Link & Free CD Rom \$230 | Both Live Webinar & On-Demand Link (includes free CR Rom) \$350 | TOTAL |
|-----------------|-----------------|-----------------------|--|---|-------|
| | | | | | \$ |

***CD Rom for pc use only**

Name: _____ Bank: _____

Street Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

Email: _____ (Email address is required.)

**Hook up instructions and seminar materials will be emailed approximately
7 days prior to the seminar.**

**REGISTRATION AND PAYMENT INSTRUCTIONS – Please note invoices are not provided.
Mail registration form and check made payable to:**

Financial Education and Development, Inc., P.O. Box 1780, Helena, MT 59624

Fax registration form, including credit card number to (406) 442-2357.

Important Note if Paying by Credit Card: This form will serve as your receipt. Charges will show up on your credit card statement from Financial Education and Development, Inc.

MasterCard VISA Amount \$ _____

Card # _____ V-Code # _____ Exp: _____

Signature: _____

Continuing Education: Attendance verification for CE credits provided upon request.

Register Online:

https://www.financialedinc.com/sign_in.asp

***NOTE: It is best to have all payments and registrations to us 10 days prior to the seminar to ensure timely receipt of hook up instructions and handout materials. We will do our best to accommodate late registrations.**

FOR QUESTIONS EMAIL: CBAO@financialedinc.com

FAX: (406) 442-2357