

## **Director Series:** **Buy, Sell or Remain Independent:** **Strategic Decisions for Your Board**

WEBINAR OR ON-DEMAND WEB LINK  
(LINK INCLUDES FREE CD ROM)

**Tuesday, May 15, 2012**

8 - 9:30 am PT  
9 - 10:30 am MT  
10 - 11:30 am CT  
11 - 12:30 pm ET

Whether to buy, sell, or remain independent are fundamental strategic decisions for every board's consideration. This webinar will cover the issues the board should contemplate when assessing these alternatives, including actions to take to remain independent, purchase-associated issues, and "10 acquisition secrets" for community bank buyers and sellers. Pricing and due diligence will also be addressed from both the buyer's and seller's side, as will expansion through branch acquisitions.

**Continuing Education: Attendance verification for CE credits provided upon request.**

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## **HIGHLIGHTS**

- Strategic issues regarding ownership
- Pros and cons of buying, selling, or remaining independent
- Understand what is necessary to thrive as an independent community bank in this environment
- Ten acquisition secrets for buying or selling a bank
- What the board should consider if a combination or outright sale is in the picture

## **WHO SHOULD ATTEND?**

This informative session is designed for outside directors and senior executive officers of community banks.

## **MEET THE PRESENTER**

**Jeffrey C. Gerrish,  
Gerrish McCreary Smith**



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# Community Bankers Association of Oklahoma REGISTRATION FORM

Date of Seminar	Name of Seminar	Live Webinar \$230	On-Demand Link & Free CD Rom \$230	Both Live Webinar & On-Demand Link (includes free CR Rom) \$350	TOTAL
					\$

**\*CD Rom for pc use only**

Name: \_\_\_\_\_ Bank: \_\_\_\_\_

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Hook up instructions and seminar materials will be emailed approximately  
7 days prior to the seminar.

**REGISTRATION AND PAYMENT INSTRUCTIONS** – Please note invoices are not provided.  
Mail registration form and check made payable to:

Financial Education and Development, Inc., P.O. Box 1780, Helena, MT 59624

Fax registration form, including credit card number to (406) 442-2357.

Important Note if Paying by Credit Card: This form will serve as your receipt. Charges will show up on your credit card statement from Financial Education and Development, Inc.

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**\*NOTE:** It is best to have all payments and registrations to us 10 days prior to the seminar to ensure timely receipt of hook up instructions and handout materials. We will do our best to accommodate late registrations.

FOR QUESTIONS EMAIL: [CBAO@financialedinc.com](mailto:CBAO@financialedinc.com)

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